



BETTER PROPERTIES SOLUTIONS AUBURN OUTLINE

Nationally, the trend is running against franchised offices. Their traditional high costs and overhead along with the bloated and unnecessary services all result in low commission payouts to agents. Over the past seven years independent offices that are efficiently run and that offer only essential services with the best commission splits have become the largest individual real estate offices in the state.

After careful examination of other independent offices, we decided on a simpler and easier way to administer the commission procedure, which allows us to stay competitive.

- \$300.00 a year E&O Coverage per calendar year due in 90 days of starting.
- \$100.00 total per transaction fee.
- When a sale closes, the agent receives 90% of the commission and the office 10%--simple as that!
- After the agent has paid the office \$8,000 in a given year (start date to start date) they will receive 100% of the commission for the remainder of the year, less your personal taxes, transaction fee, L&I, and E&O
- Only \$50 monthly fee for office administration other operating costs
- Agents will also receive 100% of the commission on the purchase or sale of their investment or personal or your investment properties
****less flat fee of \$500 office fee & B&O Taxes.**
- Other expenses to the agent are: E & O Insurance & B & O taxes (paid per transaction), MLS Dues
- L&I costs are paid quarterly- you pay only approximately 1/3 of the total and the office pays 2/3. (Hours must be verified by a daily calendar if you are not full time) \$9.00 a month billed.

Other benefits to agents:

- Desk space is available in the office \$75.00-150.00 per month.
- There will be 24 hr. office access for all agents & on-line forms available.
- Office is equipped with WI-FI, color printer/copier/scanner, fax machine and 4 phone lines.
- There is an office web page- www.betterpropertiessolutions.com - for your clients to access all NWMLS listings along with other valuable Information and support
**CONTACT: Lisa Serratos-McGregor - 206.261.5884-
lisasellshomes_teamsynergy@live.com**